

Performance During

Q1: FY16-17

PERFORMANCE AT A GLANCE



| Q1 FY | | Ratios for Q1 FY17 | | | |
|--------------------------|-----------|--------------------|---|-------------------------|------------------------|
| | | | Parar | neter | (in %) |
| Parameter | Rs. Crore | Y-o-Y (%) | Gross NPA | | 13.38% |
| | | | Net NPA | | 7.78% |
| Business | 885,573 | -2.02 | Provision Co | verage Ratio | 53.06% |
| Total Deposits | 498,000 | -2.02 | Total Stressed Assets (GNPA+STD Restructured) 63,8 | | 63,825 |
| Gross Advances | 387,573 | -2.03 | CASA (%) | structureu _j | 35.33% |
| CASA Deposits | 131,272 | 13.42 | NIM (Q1) | Global | 2.20 (2.06 in Q4) |
| Priority Sector Advances | 105,838 | 7.90 | | Domestic | 2.54 (2.43 in Q4) |
| | | | Cost to incor | ne Ratio | 56.47% (61.76 % in Q4) |
| MSME Advances | 47,820 | 0.01 | Capital Adeq | uacy (Basel- | 12.10% |
| Retail Advances | 37,863 | 12.75 | -CET1 (%) | | 7.59% |
| | | | | -Tier- I | 9.00% |
| Net Interest Income (Q1) | 2,775 | -4.75 | | -Tier- II | 3.10% |

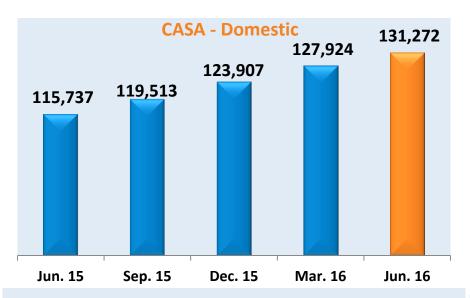
Business -Sequential

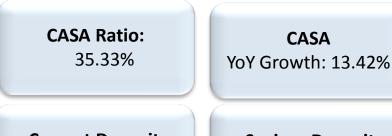


| Business Mix (Deposits + Advances) | Jun 15 | Sep15 | Dec 15 | Mar 16 | Jun 16 | Y-O-Y Variation % |
|---------------------------------------|---------|---------|---------|---------|---------|-------------------------|
| Global Business | 903,874 | 920,980 | 926,686 | 894,667 | 885,573 | -2.02 |
| Domestic | 657,346 | 668,421 | 669,816 | 645,888 | 647,681 | -1.47 |
| Foreign | 246,528 | 252,559 | 256,870 | 248,779 | 237,892 | -3.50 |
| Global Deposits | 508,260 | 525,195 | 528,772 | 513,005 | 498,000 | -2.02 |
| Domestic | 376,360 | 389,864 | 391,480 | 377,309 | 373,290 | -0.82 |
| Foreign | 131,900 | 135,331 | 137,292 | 135,696 | 124710 | -5.45 |
| Global Advances | 395,614 | 395,785 | 397,914 | 381,662 | 387,573 | -2.03 |
| Domestic | 280,986 | 278,557 | 278,336 | 268,579 | 274,391 | -2.35 |
| Foreign | 114,628 | 117,228 | 119,578 | 113,083 | 113,182 | -1.26 |

CASA Profile

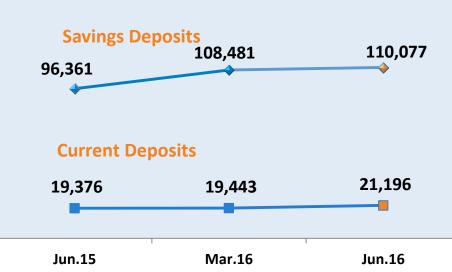


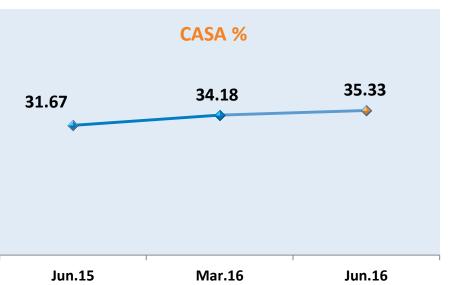






Savings Deposit YoY Growth:14.23 %





Key Sectors – Domestic Credit



| Industry | Jun 15 | Sep 15 | Dec15 | Mar. 16 | Jun 16 | Y-O-Y Growth % | | omestic edit Jun 16 |
|---------------------------------------|---------|---------|---------|---------|---------|----------------------|--------|---------------------------|
| Agriculture | 43,261 | 44,846 | 45,222 | 45,080 | 45,418 | 4.99 | 15.40 | 16.55 |
| MSME (Priority & Non- Priority) | 47,816 | 47,923 | 49,445 | 49,190 | 47,820 | 0.01 | 17.02 | 17.43 |
| Retail | 33,582 | 34,938 | 35,453 | 37,777 | 37,863 | 12.75 | 11.95 | 13.80 |
| Corporate & Others | 156,327 | 150,850 | 148,216 | 136,532 | 143,290 | -8.34 | 55.63 | 52.22 |
| Total | 280,986 | 278,557 | 278,336 | 268,579 | 274,391 | -2.35 | 100.00 | 100.00 |

Retail Credit



| Particulars | Jun 15 | Sep.15 | Dec15 | Mar. 16 | Jun 16 | Y-O-Y Growth % | %age to I Cre Jun-15 | |
|-------------|--------|--------|--------|---------|--------|----------------------|----------------------------|-------|
| Home | 16,992 | 17,973 | 18,448 | 19,658 | 20,135 | 18.50% | 6.05 | 7.34 |
| Mortgage | 4,234 | 4,422 | 4,658 | 5,054 | 5,132 | 21.21% | 1.51 | 1.87 |
| Auto | 2,742 | 2,741 | 2,843 | 2,892 | 2,873 | 4.78% | 0.98 | 1.05 |
| Education | 2,960 | 3,076 | 3,122 | 3,143 | 3,152 | 6.49% | 1.05 | 1.15 |
| Personal | 1,097 | 1,098 | 1,120 | 1,177 | 1,179 | 7.47% | 0.39 | 0.43 |
| Others | 5,557 | 5,628 | 5,262 | 5,853 | 5,392 | -2.97% | 1.98 | 1.97 |
| Total | 33,582 | 34,938 | 35,453 | 37,777 | 37,863 | 12.75% | 11.95 | 13.80 |

Priority Sector Advances



| Industry | Jun 15 | Sep 15 | Dec 15 | Mar. 16 | Jun 16 | Y-O-Y Growth % | % to ANBC |
|-----------------------------------|--------|---------|---------|---------|--------|----------------------|--------------|
| Agriculture* | 45,949 | 48,700 | 49,787 | 50,508 | 50,792 | 10.54 | 18.18 |
| Out of which , S&MF | 18980 | 19622 | 20064 | 20737 | 20,949 | 10.37 | 7.50 |
| MSME | 39,457 | 40,438 | 41,232 | 39,466 | 40,110 | 1.65 | 14.36 |
| Out of which , Micro. Ent. | | 17823 | 18478 | 19079 | 19,062 | | 6.83 |
| Housing Loan | 8,370 | 9,181 | 9,676 | 10,314 | 10,633 | 27.04 | |
| Educational Loan | 2,913 | 3,021 | 3,087 | 3,093 | 3,102 | 6.49 | |
| Others | 1,403 | 1,633 | 1,243 | 1,275 | 1,201 | -14.40 | |
| Total Priority Sector Advances | 98,092 | 102,973 | 105,025 | 104,656 | 105838 | 7.90 | 37.90 |

- Including RIDF Rs. 6882 crores (out of which, NABARD-Rs. 5374 cr,SIDBI-Rs.893 cr and NHB-Rs.615 cr)
- ANBC Rs.2,79,266 Crore as of 31.03.2016

Domestic Credit- Industry Wise



| Particulars | Jun 15 | Sep 15 | Dec.15 | Mar. 16 | Jun 16 | Y-O-Y Growth % | % to Domestic Advances |
|---|---------|---------|---------|---------|---------|-------------------|------------------------------|
| Infrastructure | 48,291 | 48,317 | 49,679 | 45,935 | 45,982 | -4.78 | 16.76 |
| Basic Metal & Metal products | 13,350 | 12,441 | 13,627 | 13,649 | 14,124 | 5.80 | 5.15 |
| Textiles | 9,529 | 9,179 | 9,914 | 9,798 | 9,671 | 1.49 | 3.52 |
| Gems & Jewellery | 5,954 | 5,835 | 6,089 | 5,970 | 6,156 | 3.39 | 2.24 |
| Chemicals & Chemical products | 5,613 | 5,465 | 5,931 | 5,496 | 5,668 | 0.98 | 2.07 |
| Vehicles, vehicle parts & Transport equipment | 2,654 | 2,684 | 2,759 | 3,278 | 3,065 | 15.49 | 1.12 |
| Rubber, Plastic & their products | 2,513 | 2,313 | 2,342 | 2,377 | 2,185 | -13.05 | 0.80 |
| Construction | 1,536 | 1,533 | 1,538 | 1,486 | 1,467 | -4.49 | 0.53 |
| Other Industries | 26,395 | 24,775 | 27,417 | 28,356 | 28,386 | 7.54 | 10.35 |
| Total | 115,835 | 112,542 | 119,296 | 116,345 | 116,704 | 0.75 | 42.53 |

Advances - Infrastructure Sectors



| Particulars | Jun 15 | Mar 16 | Jun 16 | Y-O-Y Variation (%) |
|----------------------|--------|---------------|--------|---------------------------|
| Power | 32,625 | 29,706 | 30,038 | -7.93 |
| a) SEBs | 15,475 | 16,400 | 15,547 | 0.47 |
| b) Others | 17,150 | 13,306 | 14,491 | -15.50 |
| Roads and Ports | 10,639 | 11,046 | 10,785 | 1.37 |
| Telecom | 958 | 936 | 934 | -2.51 |
| Other Infrastructure | 4,069 | 4,247 | 4,225 | 3.83 |
| Total | 48,291 | 45,935 | 45,982 | -4.78 |

^{*}O/S in Distribution Companies & SEB also includes outstanding in Bonds

Implementation of UDAY Scheme



(Rs. in Crs.)

| • | Total Expo | sure to State Electricity Corporat | tions : | | 31.03.2016 | 30.06.2016 |
|---|------------|------------------------------------|-----------|-------|----------------|-----------------|
| | _ | Generation - | | | Rs. 6205 crs. | Rs.5,916 crs. |
| | _ | Transmission - | | | Rs. 1414 crs. | Rs.1,512 crs. |
| | _ | Distribution - | | | Rs. 8780 crs. | Rs.4,587 crs. |
| | | | Гotal | = | Rs.1,6399 crs. | Rs. 12,015 crs. |

Exposure on 7 DISCOMS Covered under UDAY Scheme: Rs. 5,882.08 crs. of which

| Particulars Particulars | Amount | Provision |
|--|---------|------------------|
| Converted into Non SLR SDL in FY'2015-16 | 3532.64 | Nil |
| Converted into Non SLR SDL in FY'2016-17 (Q1) | Nil | Nil |
| TL proposed to be converted into Non SLR SDL in FY'2016-17 | Nil | Nil |
| Discom Bonds/ loans not envisaged to be converted into Non SLR SDL | 919.69 | 137.95 (@15%) |
| Diminution in fair value (NPV) | - | 38.50 |
| WC Facilities not covered under UDAY | 103.00 | - |
| Implementation pending (Punjab State Government) | 1135.67 | Nil |

Food Credit – Credit availed by Govt of Punjab State



| ltem | Mar 16 | Jun 16 |
|----------------------------------|--------|--------|
| Sanction Limit | 2,202 | 1,549 |
| Amount Outstanding | 2,202 | 1,549 |
| Provision on Std. Assets | 165.15 | 116.20 |
| Rate of Provision on Std. Assets | 7.50% | 7.50% |

Restructured Assets



(₹. in Crores)

| Period | Domestic | Foreign | Global |
|------------------------------|----------|---------|--------|
| Up to March,2012 | 4,189 | 380 | 4,569 |
| FY 12-13 | 7,961 | 333 | 8,294 |
| FY 13-14 | 5,721 | 180 | 14,195 |
| FY 2014-15 | 7,937 | 424 | 8,361 |
| FY 2015-16 | 1,558 | - | 1,558 |
| FY 2016-17 (Q1) | 35 | - | 35 |
| TOTAL RESTRUCTURED PORTFOLIO | 27,401 | 1,317 | 28,718 |
| Of Which a) Standard | 11,496 | 454 | 11,950 |
| b) NPA | 15,905 | 863 | 16,768 |

Total Global Standard Restructured Portfolio (As per RBI guidelines): Rs. 6,921 crore

Standard Restructured Advances - Sequential



(₹. in Crores)

| ltem | Jun 15 | Sep 15 | Dec 15 | Mar 16 | Jun 16 |
|---------------------|--------------------------|--------------------------|--------|--------------------------|--------------------------|
| CDR Restructuring | 3,832 | 3,169 | 2,188 | 1,686 | 1,579 |
| Domestic | 3,689 | 3,023 | 2,054 | 1,584 | 1,375 |
| Foreign | 143 | 146 | 134 | 102 | 204 |
| Other Restructuring | 15,559 | 16,138 | 15,082 | 11,186 | 10,371 |
| Domestic | 14,226 | 15,655 | 14,642 | 10,936 | 10,121 |
| Foreign | 1,333 | 483 | 440 | 250 | 250 |
| Total | 19,391 <i>(4.90%)</i> | 19,307 <i>(4.88%)</i> | | 12,872 <i>(3.37%)</i> | 11,950 <i>(4.36%)</i> |
| Domestic | 17,915 | 18,678 | 16,696 | 12,520 | 11,496 |
| Foreign | 1,476 | 629 | 574 | 352 | 454 |

Figures in () represents % to Gross Advances

Sector wise breakup of Standard Restructured Advances (Domestic)- 30.06.2016



| SECTOR | JUN-15 | JUN-16 |
|---------------------|--------|--------|
| INFRA | 8,140 | 4,456 |
| INFRA-POWER | 5,602 | 3,251 |
| INFRA-TELECOM | 434 | 424 |
| INFRA-ROADS & PORTS | 1,613 | 600 |
| INFRA-OTHERS | 491 | 181 |
| AVIATION | 2,160 | 2,263 |
| PHARMA | 377 | 469 |
| SUGAR | 427 | 460 |
| TEXTILES | 850 | 351 |
| STEEL | 892 | 273 |
| CEMENT | 216 | 199 |
| ENGG | 835 | 155 |
| SERVICES | 246 | 142 |
| EDUCATION | 258 | 123 |
| CHEMICALS | 73 | 113 |
| HOTELS | 164 | 105 |
| Misc | 3277 | 2387 |
| TOTAL | 17,915 | 11,496 |

Movement in Restructured Portfolio as on 30.06.2016 (Domestic)



| Restructured Portfolio | FY 2014-15 | | FY 2015-16 | | | FY 2016-17 (Q1) | | | |
|-----------------------------------|------------|--------|------------|--------|--------|--------------------|--------|--------|--------|
| | STD | NPA | TOTAL | STD | NPA | TOTAL | STD | NPA | TOTAL |
| Restructured as at April 1 | 18,870 | 4,466 | 23,336 | 20,180 | 8,057 | 28,237 | 12,520 | 15,337 | 27,857 |
| Fresh Restructuring during the FY | 5,223 | 1,104 | 6,327 | 634 | 920 | 1,554 | 35 | 0 | 35 |
| Accounts slipped during FY | -3,773 | 3,773 | - | -6,720 | 6,720 | - | -1,862 | 1,862 | - |
| Closed during FY** | -1,727 | -1,451 | -3,178 | -687 | -398 | -1,085 | 2 | 428 | 430 |
| Change in outstanding | 1,126 | 626 | 1,752 | -1,027 | 178 | -849 | -179 | 118 | -61 |
| Upgraded during the year | 461 | -461 | - | 140 | -140 | - | 984 | -984 | - |
| Restructured as at March 31 | 20,180 | 8,057 | 28,237 | 12,520 | 15,337 | 27,857 | 11,496 | 15,905 | 27,401 |

^{**} Includes accounts Sold to ARC/ Total restructured dues paid off, Restructured loan facility paid off .i.e. only CC facility remains.

SDR and Flexible Structuring under 5/25 Scheme



Approved Projects under 5/25 Flexible Structuring Scheme

Total Project - 10

Total Sanctioned Amount - Rs. 2,138.35 Crores.

- Number of SDR cases 15
 - Of which
 - -Approved 09
 - -Declined NIL
 - -Under Process- 06
- Total exposure: Rs. 58,371 crore out of which, BOI's exposure: Rs.3,001 crore.

SMA-0,1,2 ACCOUNTS – AS ON 30.06.2016



(₹. In Crores)

REPORTED TO RBI-CRILC (Central Repository of Information on Large Credits) EXPOSURE OF RS. 5 Crore and above

| VERTICAL | No. of Borrowers | FB O/S | NF O/s | FB+NFB O/S | %age to Total Outstanding |
|----------|---------------------|--------|--------|------------|------------------------------|
| SMA-0 | 40 | 1,754 | 292 | 2,045 | 9.39 |
| SMA-1 | 182 | 5,283 | 1,462 | 6,744 | 30.98 |
| TOTAL | 222 | 7,036 | 1,753 | 8,789 | 40.37 |
| SMA-2 | 179 | 11,720 | 1,259 | 12,979 | 59.62 |
| TOTAL | 401 | 18,756 | 3,012 | 21,769 | |

Sector wise NPA



Domestic (₹. in Crores)

| Sector | Jun- 15 | Mar- 16 | Jun- 16 | % to Sector | al Advances |
|-------------|-------------------------|----------|---------|-------------|-------------|
| Sector | Sector Juli-13 Ivial-10 | Juli- 10 | Jun 15 | Jun 16 | |
| Agriculture | 2,069 | 2,850 | 2,980 | 4.78 | 6.56 |
| Industry | 16,828 | 31,097 | 31,177 | 14.53 | 26.71 |
| Services | 4,946 | 8,471 | 8,920 | 5.49 | 10.94 |
| Retail | 559 | 706 | 858 | 1.66 | 2.27 |
| Total | 24,402 | 43,124 | 43,935 | 8.68 | 16.01 |

Overseas

| Sector | Jun-15 | Mar-16 | Jun- 16 | % to Sectoral Advances | | |
|---------------|--------|--------|---------|------------------------|--------|--|
| | | | | Jun 15 | Jun 16 | |
| Trade | 412 | 919 | 1,037 | 3.19 | 9.86 | |
| Manufacturing | 786 | 2,150 | 2,303 | 11.61 | 29.32 | |
| Real Estate | 246 | 227 | 236 | 11.24 | 13.78 | |
| Others | 1,044 | 3,459 | 4,364 | 2.06 | 11.63 | |
| Total | 2,488 | 6,755 | 7,940 | 2.16 | 7.01 | |

Break up of Gross NPA



| | June-15 | Mar - 16 | June-16 |
|------------------|---------|----------|---------|
| Large Corporate | 9,829 | 20,279 | 20,890 |
| Mid Corporate | 5,585 | 10,713 | 11,670 |
| SME | 6,296 | 8,576 | 7,579 |
| AGRICULTURE | 2,113 | 2,850 | 2,931 |
| RETAIL | 579 | 706 | 865 |
| TOTAL (DOMESTIC) | 24,402 | 43,124 | 43,935 |
| Total (Overseas) | 2,487 | 6,755 | 7,940 |
| Total (Global) | 26,889 | 49,879 | 51,875 |

Asset Quality – Sequential (Global)



| ltem | June-15 | Sep-15 | Dec-15 | Mar-16 | June-16 |
|----------------------------|---------|--------|--------|--------|---------|
| Gross NPA | 26,889 | 29,893 | 36,519 | 49,879 | 51,875 |
| Net NPA | 15,789 | 16,466 | 19,979 | 27,996 | 28,260 |
| Gross NPA % | 6.80 | 7.55 | 9.18 | 13.07 | 13.38 |
| Net NPA % | 4.11 | 4.31 | 5.25 | 7.79 | 7.78 |
| Provision Coverage Ratio % | 52.15 | 55.08 | 54.50 | 51.14 | 53.06 |

Assets Classification – Sequential (Global)



| ltem | June-15 | Sept15 | Dec15 | Mar-16 | June-16 |
|----------------|---------|---------|---------|---------|---------|
| STANDARD | 368,725 | 365,891 | 361,395 | 331,783 | 335,699 |
| SUB-STANDARD | 10,633 | 11,706 | 12,081 | 14,392 | 14,783 |
| DOUBTFUL | 15,075 | 16,616 | 22,975 | 33,443 | 34,180 |
| D1 | 8,024 | 8,381 | 8,709 | 14,976 | 14,643 |
| D2 | 6,475 | 7,755 | 13,338 | 16,543 | 16,437 |
| D3 | 576 | 480 | 928 | 1,924 | 3,099 |
| LOSS | 1,181 | 1,572 | 1,463 | 2,044 | 2,912 |
| NPA | 26,889 | 29,893 | 36,519 | 49,879 | 51,875 |
| GROSS ADVANCES | 395,614 | 395,785 | 397,914 | 381,662 | 387,573 |

Movement of NPA –Global (Q-o-Q)



| Item | Jun 2015 | Sep 2015 | Dec2015 | Mar 2016 | Jun 2016 |
|-----------------|----------|----------|---------|----------|----------|
| Opening Balance | 22,193 | 26,889 | 29,893 | 36,519 | 49,879 |
| Less: | | | | | |
| Recovery | 468 | 799 | 870 | 1,214 | 970 |
| Upgradation | 1,193 | 1,459 | 1,523 | 1,829 | 2,209 |
| Write Off | 178 | 989 | 789 | 402 | 1,058 |
| Total reduction | 1,839 | 3,247 | 3,181 | 3,445 | 4,237 |
| Add: Slippages | 6,535 | 6,250 | 9,808 | 16,805 | 6,233 |
| Closing Balance | 26,889 | 29,893 | 36,519 | 49,879 | 51,875 |

WILFUL DEFAULTERS AND SUIT FILED ACCOUNTS



SUIT FILED & DECREED ACCOUNTS

| | Number of Accounts | Amount | Of which Rs. 5 Crores & above |
|------------|--------------------|--------|----------------------------------|
| SUIT FILED | 4350 | 11,250 | 289 |
| DECREED | 2157 | 2,350 | 80 |

WILFUL DEFAULTERS

| Total No. | of Cases | Suit Fi | led | FIR | Filed | SARFAESI A Initiate | |
|-----------|----------|---------|--------|--------|--------|------------------------|--------|
| Number | Amount | Number | Amount | Number | Amount | Number | Amount |
| 338 | 2,787 | 191 | 2,498 | 10 | 685 | 71 | 678 |

Limit wise NPA



| Limit | Jun | e- 15 | Mar-16 | | Mar-16 | | Jun- 16 | | % Share to Gross NPA (Domestic) |
|-----------------------------|---------------|--------|---------------|--------|---------------|--------|---------|--|---------------------------------------|
| | No. of A/c | Amount | No. of A/c | Amount | No. of A/c | Amount | % | | |
| Upto 10 lakh | 174291 | 1879 | 173,627 | 2,221 | 184906 | 1,693 | 3.85 | | |
| Above 10 lakh to 50 lakh | 5831 | 1151 | 7,570 | 1,531 | 8845 | 1,764 | 4.02 | | |
| Above 50 lakh to 1 crores | 639 | 458 | 851 | 636 | 948 | 690 | 1.57 | | |
| Above 1 crore to 10 crore | 753 | 2424 | 956 | 3,342 | 1041 | 3,483 | 7.93 | | |
| Above 10 crore | 323 | 18490 | 437 | 35,394 | 462 | 36,305 | 82.63 | | |
| Domestic | 181837 | 24402 | 183,441 | 43,124 | 196202 | 43,935 | 100.00 | | |
| Overseas | - | 2487 | 146 | 6,755 | 166 | 7,940 | | | |
| Global | 181837 | 26889 | 183,587 | 49,879 | 196368 | 51,875 | | | |

Investments - Domestic



| | June,2016 | | | | |
|---------------------------|-----------|--------|------|---------|--|
| Particulars | AFS | нтм | HFT | Total | |
| 1. SLR Investments | 14,571 | 75,893 | 6 | 90,470 | |
| Of Which: | | | | | |
| Government Securities | 14,571 | 75,893 | 6 | 90,470 | |
| Other Approved Securities | 0 | 0 | 0 | 0 | |
| M Duration | 4.13 | 4.84 | 4.28 | 4.73 | |
| 2. Non SLR Investments | 10,162 | 5,143 | 0 | 15,305 | |
| M Duration | 3.60 | 4.73 | 0 | 4.04 | |
| Total | 24,733 | 81,036 | 6 | 105,775 | |

Performance of Treasury operations



- Treasury Income stood at the level of Rs 1312.96 crores in Q1 of FY17. The increase in income provided support to both interest and Non Interest Income.
- Total size of Bank's Domestic Investment as on 30th June, 2016 stood at Rs.105,775 crore.
- > As on 30th June, 2016, the share of SLR-Securities in Total Investment is 85.53 %.
- The bank had 83.89 % of SLR-Securities in HTM and 16.11 % in AFS as on 30th June, 2016.
- ➤ The percent of SLR to NDTL as on 30th June, 2016 was at 23.31 %.
- ➤ The bank shifted SLR Securities worth Rs. 13,854.96 crore from HTM to AFS portfolio during FY17.
- As on 30th june,2016,the modified duration of AFS investment was 3.98 and that of HTM securities was 4.84.

Contribution of Treasury



| | | Y-O-Y | | |
|-------------------------------------|--------|--------|--------|-------------|
| Particulars Particulars Particulars | Jun 15 | Mar.16 | Jun 16 | Variation % |
| Interest Income on Investment | 2305 | 2,071 | 2,114 | -8.29 |
| Profit from Sale of Investments | 179 | 93 | 379 | 111.73 |
| Profit from Exchange Transactions | 127 | 124 | 395 | 211.02 |
| Dividend Income | 0.01 | 16 | 5.38 | |
| Total Contribution (Income) | 2,611 | 2,304 | 2,893 | 10.80 |
| Yield on Investment | 8.16 | 7.53 | 7.93 | |

Net Interest Income



| | | Y-O-Y | | |
|--------------------------------|--------|--------|--------|--------|
| Particulars | Jun 15 | Mar.16 | Jun 16 | (%) |
| Interest Income | 10,819 | 10,501 | 9,426 | -12.88 |
| a. From Advances | 8,024 | 7,335 | 6,737 | -16.04 |
| b. From Investments | 2,305 | 2,120 | 2,114 | -8.29 |
| c. From Other | 490 | 1,046 | 575 | 17.35 |
| Interest Expended | 7,906 | 7,314 | 6,651 | -15.87 |
| a. On Deposits | 7,080 | 6,411 | 6,035 | -14.76 |
| b. On Borrowings | 585 | 599 | 550 | -5.98 |
| c. Subordinated Bonds & Others | 241 | 304 | 66 | -72.61 |
| Net Interest Income | 2,913 | 3,187 | 2,775 | -4.74 |

Non-Interest Income



| | | Y-O-Y | | |
|-------------------------------------|--------|--------|--------|-------------|
| Particulars Particulars Particulars | Jun 15 | Mar.16 | Jun 16 | Variation % |
| Commission, Exchange & Brokerage | 365 | 370 | 307 | -15.89 |
| Profit from Sale of Investments | 179 | 93 | 379 | 111.73 |
| Profit from Exchange Transactions | 127 | 142 | 395 | 211.02 |
| Recovery In W/o accounts | 49 | 87 | 32 | -34.69 |
| Other Non Interest Income | 120 | 192 | 125 | 4.17 |
| Total Non-Interest Income | 840 | 884 | 1,238 | 47.38 |

Profitability



| | | Y-O-Y% Variation | | |
|------------------------|--------|---------------------|--------|---------|
| Particulars | Jun 15 | | | |
| 1. Total Income | 11,659 | 11,385 | 10,664 | -8.53% |
| a. Interest Income | 10,819 | 10,501 | 9,426 | -12.88% |
| b. Non Interest Income | 840 | 884 | 1,238 | 47.38% |
| 2. Total Expenditure | 9,955 | 9,921 | 9,010 | -9.49% |
| a. Interest expended | 7,906 | 7,314 | 6,650 | -15.89% |
| b. Operating Expenses | 2,049 | 2,607 | 2,360 | 15.18% |
| 3. Operating Profit | 1,704 | 1,464 | 1,654 | -2.93% |
| 4. Net Profit | 130 | -3,587 | -741 | |

Provisions



| | | Quarter ended | | | | |
|-----------------------------|---------|---------------|--------|---------------|--|--|
| Particulars | Jun. 15 | Mar.16 | Jun 16 | Variation (%) | | |
| Operating Profit | 1,704 | 1,464 | 1,654 | -2.93 | | |
| Provisions for | | | | | | |
| B&D | 2,119 | 5,442 | 2,453 | 15.76 | | |
| Standard Assets | -205 | 67 | 326 | -259.02 | | |
| NPV / Others | -419 | -173 | 3.50 | -100.84 | | |
| Depreciation on Investment | 19 | 134 | -12 | -163.16 | | |
| Total Provisions before Tax | 1,514 | 5,470 | 2,770 | 82.96 | | |
| Taxation | 60 | -419 | -375 | | | |
| Net Profit | 130 | -3,587 | -741 | | | |

Key Financial Ratios (Quarter ended)



| | | June 15 March 16 | | March 16 June 16 | | | | | |
|----------------------|--------|------------------|--------|------------------|---------|--------|--------|---------|--------|
| Particulars | Indian | Foreign | Global | Indian | Foreign | Global | Indian | Foreign | Global |
| Cost of Deposits | 6.99 | 0.84 | 5.46 | 6.49 | 0.71 | 4.98 | 6.23 | 0.76 | 4.89 |
| Yield on Advances | 10.79 | 2.73 | 8.32 | 10.39 | 2.98 | 8.20 | 9.73 | 3.33 | 7.97 |
| Yield on Investments | 8.16 | 4.13 | 7.99 | 7.53 | 3.71 | 7.36 | 7.93 | 4.22 | 7.75 |
| NIM | 2.56 | 1.14 | 2.12 | 2.43 | 1.24 | 2.06 | 2.54 | 1.42 | 2.20 |
| Cost to Income Ratio | 61.91 | 17.05 | 54.59 | 69.38 | 16.42 | 61.76 | 63.23 | 22.91 | 56.47 |

Capital Adequacy – Basel-III



| Particulars | Jun 15 | Mar 16 | Jun 16 |
|--------------------------------|---------|---------|---------|
| Capital Adequacy - Basel III | | | |
| CET1 Capital | 26,087 | 27,385 | 25,857 |
| AT1 Capital | 3,618 | 3,662 | 4,823 |
| Tier I Capital | 29,705 | 31,047 | 30,680 |
| Tier II Capital | 9,069 | 10,242 | 10,558 |
| Total Capital | 38,774 | 41,289 | 41,238 |
| Total Assets | 600,208 | 609,914 | 593,048 |
| Risk Weighted Assets | 360,790 | 343,754 | 340,785 |
| CRAR – CET1 (%) | 7.23 | 7.97 | 7.59 |
| CRAR – AT1 (%) | 1.00 | 1.07 | 1.42 |
| CRAR – Tier I (%) | 8.23 | 9.03 | 9.00 |
| CRAR - Tier II (%) | 2.51 | 2.98 | 3.10 |
| Capital Adequacy Basel III (%) | 10.75 | 12.01 | 12.10 |

Movement in RWAs and Capital Funds

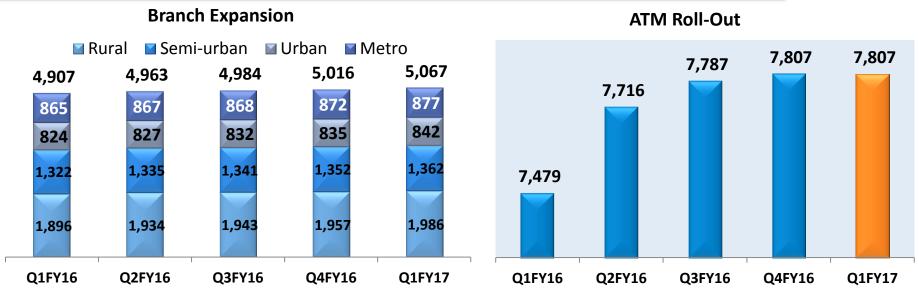


 Bank has undertaken various Capital Optimization measures and could conserve RWA of Rs.21,335 crores and Capital of Rs.2,377 crores during FY 2015-16 and for Q1 FY 2016-17, RWA of Rs.4,181 crores and Capital of Rs.501 crores were conserved.

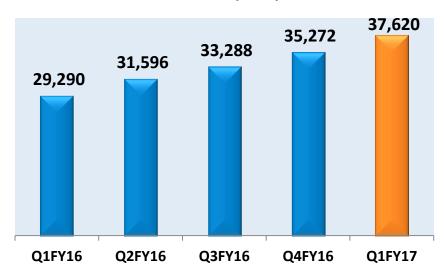


Multiple Delivery Channels





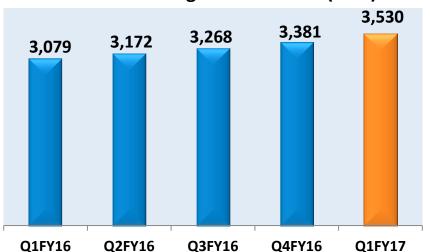
Debit Card ('000)



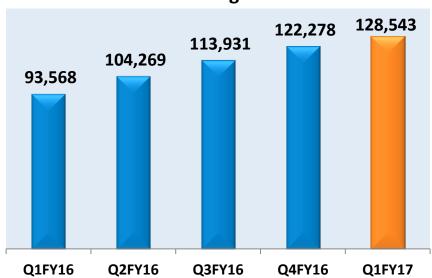
Multiple Delivery Channels (cont'd)



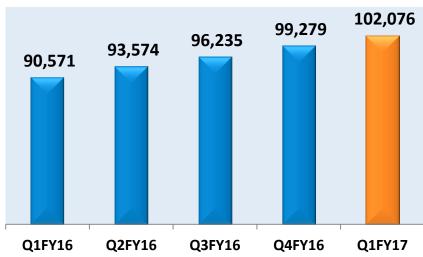




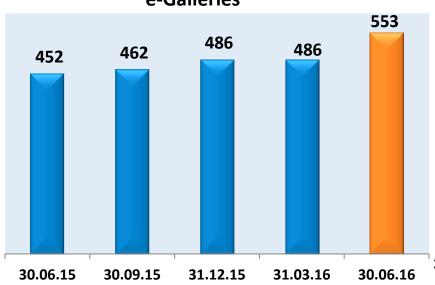
Mobile Banking Users



Internet Banking Users - Corporate



e-Galleries



Performance Under Financial Inclusion

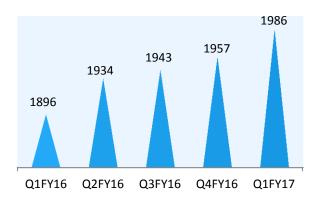


| | As on 31.0 | 03.2016 | As on 30 | .06.2016 |
|---------------------------|--------------|----------------|--------------|----------------|
| Particulars | No. of Accts | Amt. (Rs. Cr.) | No. of Accts | Amt. (Rs. Cr.) |
| PMJDY (Lacs) | 113.50 | 1,442.93 | 126.31 | 1788.79 |
| Zero Balance Accts (Lacs) | 24.92 | - | 25.95 | - |
| PMSBY (Lacs) | 34.27 | - | 34.43 | - |
| PMJJBY (Lacs) | 12.56 | - | 12.70 | - |
| APY (Lacs) | 0.95 | - | 1.28 | - |
| PMMY Shishu (Actual) | 296,079 | 658.47 | 315,894 | 730.00 |
| PMMY Kishor | 68,569 | 1,285.87 | 86,973 | 1587.90 |
| PMMY Tarun | 11,838 | 807.94 | 14,254 | 962.94 |
| PMMY Total | 376,486 | 2,752.28 | 417,121 | 3281.30 |

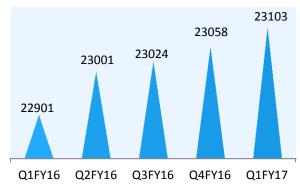
Financial Inclusion



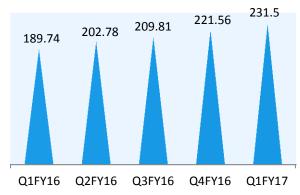
Rural Branches



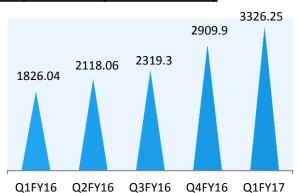
Unbanked Villages Covered



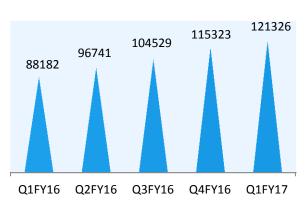
Total BSBD (NO-FrII) Account (No in Lacs)



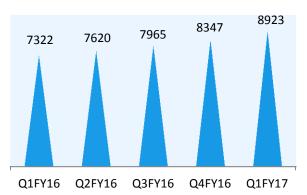
Total Deposit mobilised in BSBD (NO-FrII) Account (Amt in Crores)



RSETIs - No of Candidates Trained



FLCs-No. of Outdoor activities undertaken



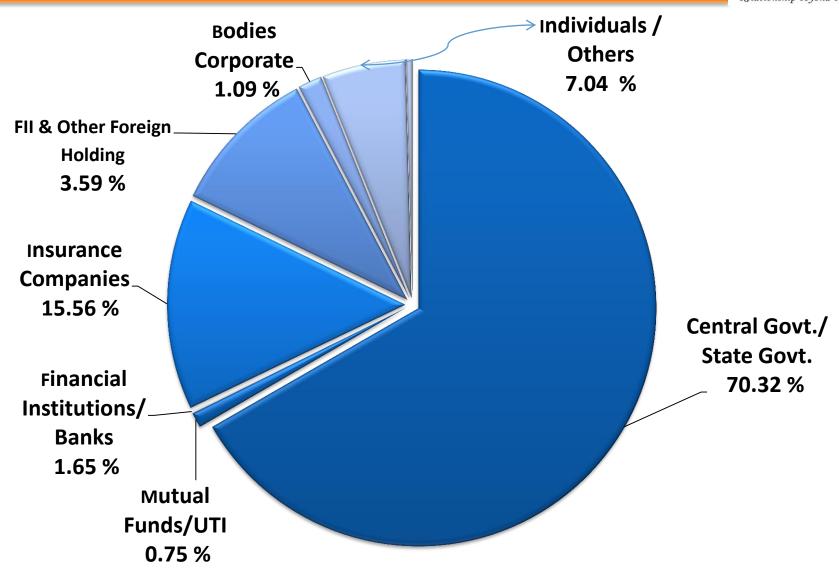
Raising Capital from FY2015-2016 and Fy2016-17



| Date of Allotment | Particulars (Investors) | Price per Share (In Rupees) | Amount (Rs. In Crore) |
|---------------------------|---|--------------------------------|--------------------------|
| 30.09.2015 | Government of India | 193.30 | 2455 |
| 05.01.2016 | Life Insurance Corporation | 132.06 | 264 |
| 30.03.2016 | General Insurance Corporation of India | 86.22 | 40 |
| 04.05.2016 | Government of India (Application money received on 30.03.2016) | 113.32 | 1150 |
| 04.05.2016 | Life Insurance Corporation (Application money received on 31.03.2016) | 96.03 | 153.65 |
| 31.12.2015 | 8.52% Tier 2 Bonds-2025 | 10,00,000 | 3000 |
| 22.06.2016/ 23.06.2016 | 11.50% Additional Tier I Bonds | 10,00,000 | 1500 |
| 07.07.2016 | 8.57% Tier II Bonds 2026 | 10,00,000 | 1500 |

Shareholding Pattern- 30.06.2016





Awards & Recognition





Bank received "Best Bank" Award in the category of 'Managing IT Ecosystem' and also in the category of 'Electronic Payments' among Large Banks at IDRBT Banking Technology Excellence Awards.



Bank received "Best MSME Banking Excellence Award" for "Best Performance in Micro Units Development and Refinance Agency (MUDRA) loan" under Large Bank category from Hon'ble Union Minister, Shri Piyush Goyal.



Bank has been rated by Economic Times as the **"Second Most Trusted Brand"** in India among the PSU banks in 2015.



Bank received "Best Bank" award for "use of Technology for Financial Inclusion among Large Banks" for FY 2014-15 from IDRBT at the hands of Governor, RBI.



Bank received "Best MSME Bank" and "Best Bank for Operational Performance" awards.



Financial Inclusion & Payment System Award by Elets Media at New Delhi at the hands of Minister of Rural Development.



Bank received "PMJDY Excellence Award" from Honorable Union Minister



Bank received National Payments Excellence Awards 2015 awards for

- Top Issuer of Rupay Card in Special Category
- Special Award in Large Banks Category for NFS product.



THANK YOU!